April 16, 2010

Hello Tableau Software,

My name is Ken Black and I want to work for Tableau. Quite simply, Tableau is the most revolutionary software product that I have ever used, and I want to be a part of Tableau's future. I believe that Tableau can become the most significant software tool ever created, and I have some ideas on how this can happen.

There is a job that I want to do for Tableau, but I am not sure such a job exists. I would like to work for Tableau as a **master problem-solving consultant and a software engineer**. The scope of this job would be quite large and would encompass the following responsibilities:

1. Working directly with Tableau clients to solve their most vexing problems through the use of Tableau. This will involve traveling to client sites to help them maximize their use of Tableau in their day-to-day applications and to develop complete Tableau-based solutions for their company needs. Currently I know that Tableau provides remote client support, but the job I am envisioning is for the master consultant to work directly with the clients at their offices to solve larger problems and to provide live training to client project teams. One of the primary goals of this position is to make Tableau such an embedded and valuable tool for these clients throughout their organization, that a significant boost in Tableau sales will be achieved.

2. Working with the Tableau development team as a software engineer and/or a QA reviewer to assure that future development of Tableau continues its fine tradition of success. I would like to add my extensive scientifically-based, programming, data analysis and visualization expertise that I have developed over the past 20 years to help expand Tableau into the field of multi-dimensional, scientific visualization. Specifically, I can see an entirely new type of client purchasing Tableau: companies and government organizations that specialize in large scale numerical modeling and geographical analysis that have the need for rapid visualization and analysis of results.

I have been using Tableau essentially on a daily basis for the past two years and have found myself selling Tableau to friends and colleagues. Over the past year or so, I have realized that my skills and experiences would be very beneficial to Tableau Software as the company continues to grow. I am looking for the next great challenge in my career, and I think Tableau Software can offer me such a challenge. I look forward to discussions with you on any future opportunities that might exist with Tableau.

Sincerely,

Ken Black (865) 382-3943